



June 30, 2009

Dear Advanced Agri-Solutions Co-op, Inc. Member and Customer,

In my letter dated, May 15, 2009, I pledged open and honest communication, with a guarantee to be forthcoming with information as it develops in our discussions with Southwest Landmark, Inc. ([www.swlmc.com](http://www.swlmc.com)). On June 16, 2009 the Board of Directors, senior management of Southwest Landmark, Inc. and Advanced Agri-Solutions Co-op, Inc. met to hear a report from the Exploratory Committee.

Both cooperatives bring different strengths to the discussions. The following are some of the advantages that were identified by the committee for a possible unification of the organizations:

1. Together, we only strengthen our portfolio of products, services, and personnel expertise to better serve the patrons.
2. Together, we could better handle risk management by enhanced geographic diversification and supply routes that would include rail and barge.
3. Together, we would gain efficiencies, which would provide a competitive cost structure for pricing products and services to the patrons.
4. Together, we only strengthen our ability to deliver expertise and knowledge to better serve our customers through our combined personnel.
5. Together, we would create greater influence for the supply of inputs and enhance future markets for patrons. This will allow the company to achieve preferred partnership status with key suppliers which is also good for customers.

The combined Board of Director discussions with Southwest Landmark, Inc. have been conducted to identify clear advantages that a merger could bring to the membership of both entities and I am happy to have the opportunity to communicate some of those to you today. Certainly, the committee has many strategic decisions to finalize before coming back to each organization with a recommendation for consolidation, but we are clearly excited about this opportunity with Southwest Landmark, Inc.

The committee is on target to deliver their recommendation to the Board of Directors of Southwest Landmark, Inc. and Advanced Agri-Solutions, Inc. by September. We will continue to communicate any and all developments on these discussions.

We thank you for your support and patronage of Advanced Agri-Solutions, Inc. and please do not hesitate to discuss the ongoing process with me. I'm very excited about the future of our cooperative.

Sincerely,

A handwritten signature in black ink that reads 'Chris Schroer'. The signature is written in a cursive, flowing style.

Chris Schroer,  
Board Chairman